

Date: July 14, 2014

To,  
Dr. I.S Jain  
IFFCO  
IFFCO Sadan,  
District Centre,  
Saket, New Delhi.

**Renewal of empanelment with Apollo Hospitals Group.**

Respected Madam,

Greetings from Apollo Hospitals!!

At the outset let us thank you for having faith in Apollo Hospitals. It's been our endeavor to provide healthcare of International standards for your beneficiaries across the country and would like to share with you that Apollo Hospitals was the forerunner of integrated healthcare in Asia, as well as globally, Today the group's futuristic vision has ensured that it has been in a position of strength at every touch point of the healthcare delivery chain. Its presence encompasses over 10,000 beds across 52 hospitals, with a focus on global clinical trials, epidemiological studies, stem cell and genetic research.

Once again we're appreciative to your kind self for choosing Apollo hospitals for IFFCO family and we're pleased to propose our offerings for the renewal of healthcare services contract with your esteemed organization.

**Our offer to IFFCO-**

- 10% Discount on IP services on Room Rent & Investigations. (Except Critical Care Beds).
- 10% Discount on OP services on Investigations & Diagnostics.
- 15% Discount on standard health checkup packages.
- Cashless treatment for beneficiaries subject to authorization letter being issued by IFFCO.
- Credit Facility for 30 days.
- Personal assistance in admissions and treatment.
- Health Talks & Camps on regular basis subject to mutual convenience.



India's First Internationally Accredited Hospital

**Indraprastha Apollo Hospitals**

Sarita Vihar, Delhi - Mathura Road, New Delhi - 110 076 (INDIA)

Tel. :91-11- 26925858, 26925801, Fax : 91-11-26823629, Emergency Telephone No. : 1066

Website : [www.apollohospdelhi.com](http://www.apollohospdelhi.com)

**We're pleased to apprise that your beneficiaries are eligible to avail above mentioned benefits at our following locations:**

1. Chennai
2. Hyderabad
3. New Delhi
4. Noida
5. Kolkata
6. Bangalore
7. Ahmedabad
8. Bhubaneswar
9. Trichy

We shall keep you posted as and when new hospital will come up under Apollo Hospital Group, so that the same can be included as a part of IFFCO network.

We would like to work with your organization to address the healthcare requirements of your employees and we assure you our best services at all times.

Should you require any further clarifications, please feel free to contact **Mr. Nitin Salgotra** at **+91 9871207550** or undersigned.

Looking forward to your kind confirmation.

Thanking you,

Yours Sincerely,

For Apollo Hospitals

  
Abhijit Majumder  
General Manager – Marketing

